

FREE REPORT

The Benefits Of Being A Real Estate Agent



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Becoming a real estate agent is a great profession that can offer you a wonderful income and an enjoyable career. With the kind of money tangled in it, you can rest assured that selling a house or rental property is not something simple. That said however, there are a lot of benefits that real estate agents and property managers relish.

Chasing a career in the Real Estate Field is not all that easy. However, if you do your best and stay through it, you will finally get recognition for your energies. Within no time you can be able to deal with the various types of properties that come with the territory such as:

- Selling Properties
- Working With Buyers
- Selling Homes
- Managing Rental Houses
- Managing Commercial Property
- Dealing with Rent to Own Property
- Being hired by a Real Estate Firm or Property Management Company

Although the path chosen is one full of challenges, sooner or later you will not have any regrets.

Major Benefits Of Being A Real Estate Agent

Time Autonomy: Many people hate doing 9 to 5 jobs they just do them because they have to take care of their bills. When you decide to become a Real Estate Agent and deal with property management and selling homes, you will have the liberty to do what you want, whenever you want. Companies such as Webb Solar Realty www.webbsolar.com a real estate brokerage firm that you don't have to clock in at 9am, you check into the office when you have official things to do and the rest of the time you travel to sell homes, view rental homes and list properties.

In essence, the career of a real estate agent allows you to live a full lifecycle and enjoy working in a field where every day you learn something new and exciting at the same time. As an agent, you become your own superior commander, decide on your work schedule and start building your purchasers and sellers list crafting your own marketing policy.

Unlimited Business Growth: When you working in a company, to some extent, your growth will be limited. Why? Simply because all the corporation does for you is promotion that is largely dependent on your boss.

Again in a corporate scene the competition is quite huge and diverse. On the other hand, when it comes to real estate selling, property management firms such as Erinet Rental www.erinrental.com will not set any limits to how far you can nurture your profession.

With such a field, the buck stops with you and the sky is literally your limit. If you hold great work ethics and have an unshakeable willpower to prosper, than you will reap the awards that are nothing short of amazing.

Personal Growth: When you become a Real Estate Agent you should expect to meet new people, and enjoy a great income. This on its own is an amazing chance for growth as you will be able to learn about your new profession.

In this career line, you will grow professionally but also grow on a personal level as well. You will arrive to a point where your communication skills are developed on a daily basis even without your knowledge.

The good news is that becoming a real estate agent can get you started in your own business at a very low relative cost. The cost of a license exam course and the test is really all you need.

Be Your Own Boss: Most real estate agents are independent contractors. They set their own work schedules, develop their client base, decide on their marketing methods and grow their business as their own.

There are no limits for income and growth of your real estate business. Coupled with a good attitude and a superior work ethic and you can realize fantastic rewards.

The average Real Estate agent can earn \$45,000 – \$100,000 per year in this industry. Also, you have the opportunity to become a real estate investor too.

Excellent client service will yield future rewards: In the “National Association of Realtors® Profile of Home Buyers and Sellers”, we see that 66% of home buyers said they would definitely use their real estate agent again or recommend the agent to others.

It's a huge benefit of this business to be able to reap future business from the good will of past clients. So pay as much attention to the nuts and bolts of the job and to customer service as you do to marketing. You'll see great results later.

Your business can be as large as you like: The real estate business offers huge potential for expansion from your "one person show" beginnings. As an agent, your income is controlled in large part by the time you invest in your business/career.

Develop a plan to provide the "good life" later: If you decide to develop a brokerage business, it's possible to structure it for sale at any point in the future.

You can create income for your retirement or leave a business for your family legacy. The possibilities are endless and benefits are great!

Don't sale yourself short! Look at this profession as a long term commitment to success. You have the opportunity to create the lifestyle you dream of for you and your family.

Real Estate is a Great Business: Real estate agents receive genuine satisfaction from helping clients find the perfect home or sell their property at a great price. This is an exciting time for both buyers and sellers, and they look to the real estate agent as the expert to help them manage their way through the process with excellent client services.

Real estate really is a great career choice. It can be a seriously rewarding career if you are self-motivated, hard-working, honest, and enjoy networking and helping people.

It's Not Easy Money!

There is a prevailing attitude out there that real estate is fast, easy and big money. This is not a “Get Rich Quick” business/career.

A large percentage of new agents get back out of the business in their first or second year. They find that the easy big money just wasn't there. They struggled and worked long and hard and took home very few commissions.

Starting out part time may be a little more challenging in marketing, getting business and meeting client schedules, but it helps some to stay in the business until commissions start flowing. It's not fun when you're working hard and long and not bringing in the income, but it's worth sticking around if you can.

If you look at the “**Big Picture**” for your future in the Real Estate industry and continue to learn this business, you can have many **Benefits** for yourself. Start today with a new career in Real Estate.

